

FIG. 2 is a block diagram of a network system. The system includes a local network 10, a shipper 12, a carrier 13, and a network 31. The local network 10 includes a computer 28, a router 35, a DSU/CSU 34, and two workstations 29. The shipper 12 includes a computer 12, a modem, and a facsimile machine 36. The carrier 13 includes a computer 13, a modem, and a facsimile machine 37. The network 31 is a cloud representing a public network. The shipper 12 is connected to the network 31 via a T1 line 33. The carrier 13 is connected to the network 31 via a modem. The network 31 is connected to mail boxes/group fax 32 and an internet server 30. The local network 10 is connected to the network 31 via a T1 line 33.

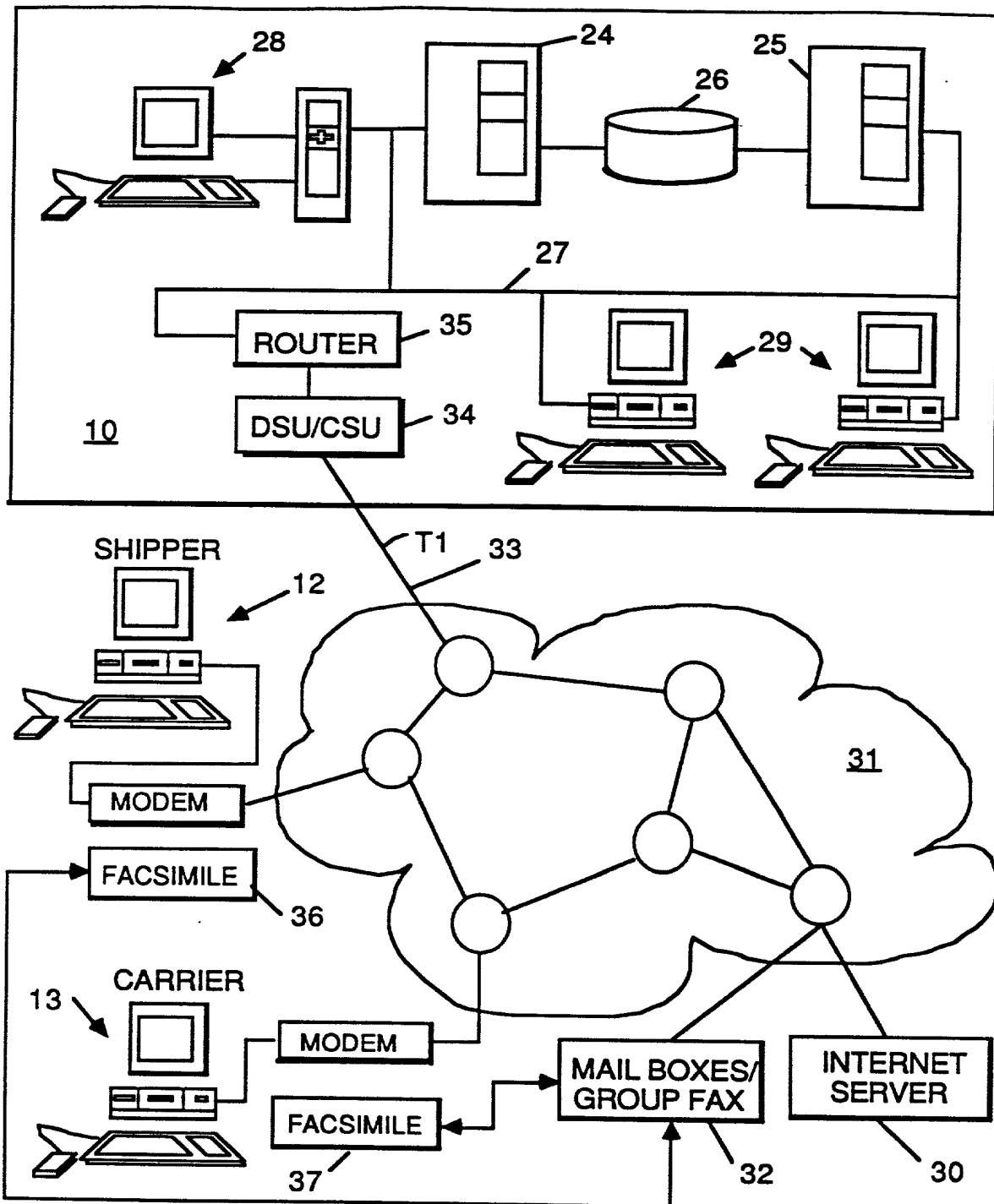


FIG. 2

Carrier Requirements

47

Load Type	Transport Mode			Interlining Allowed	Communications	Hazardous License Required
<input type="checkbox"/> TL	<input type="checkbox"/> Either/Or	<input type="checkbox"/> Air	<input type="checkbox"/> Rail	<input type="checkbox"/> Ship	<input type="checkbox"/> Truck	<input type="checkbox"/> NA <input type="checkbox"/>
<input type="checkbox"/> LTL		<input type="checkbox"/> Air	<input type="checkbox"/> Rail	<input type="checkbox"/> Ship		
<input type="checkbox"/> CL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Minimum Cargo Insurance:
<input type="checkbox"/> LCL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Equipment Requirements

48

Is the Equipment Supplied:	Equipment Class:	Equipment Type:
<input type="checkbox"/> Yes <input type="checkbox"/> No	Trailer	N/A
Equipment Length:	Equipment Height:	Equipment Width:
N/A	N/A	N/A

Add any further description/directions Here:

49

[illegible]

Fig. 3b


Origin Company:	Destin Company
Street Address	Street Address
City, State, Zip	City, State, Zip
Telephone, Fax:	Telephone, Fax
Contact Name	Contact Name
Other Details	

Click Here when Done.

Click Here to Clear the Form

43

44


IATN, Inc.

Complete Request For Bid Demo

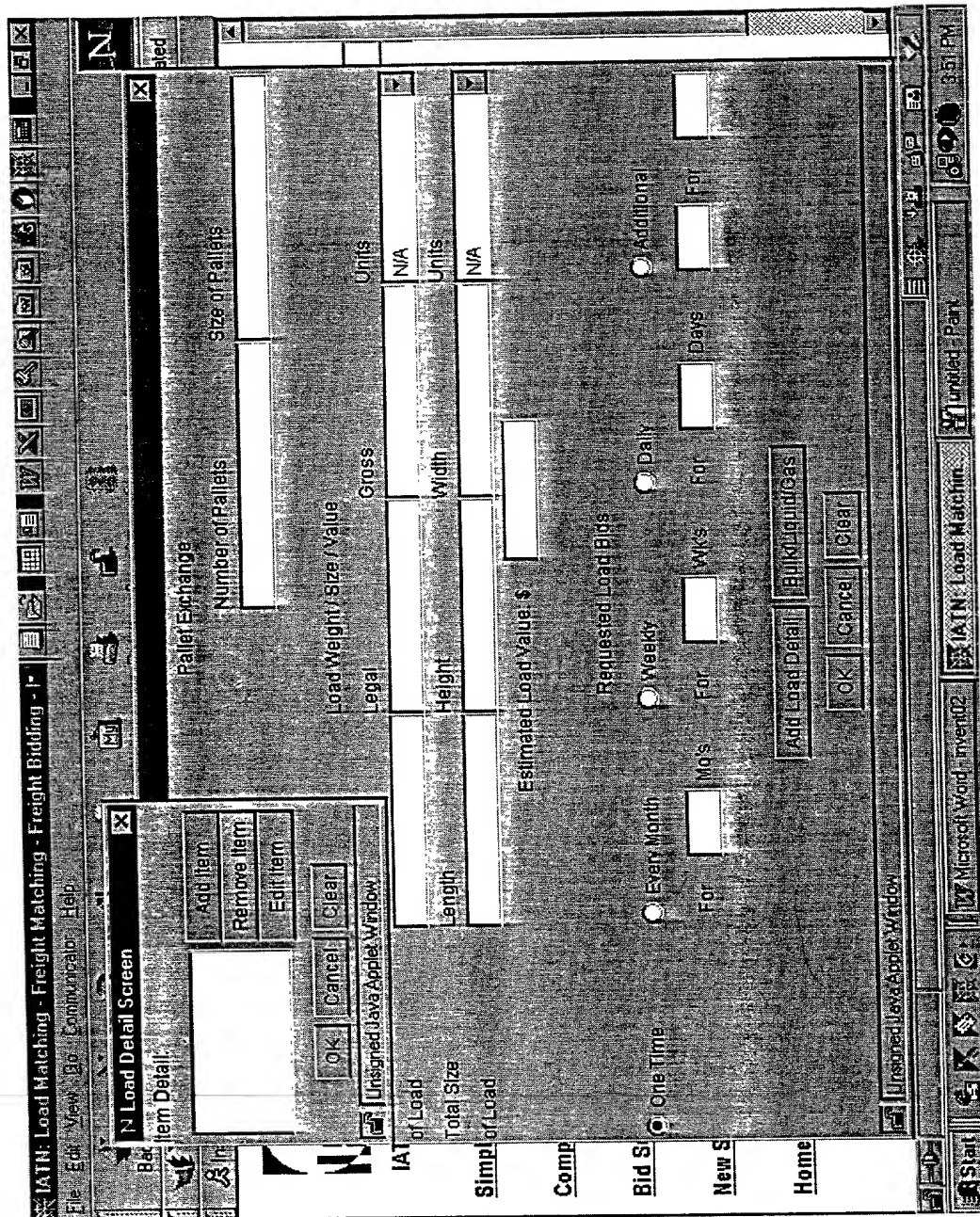


Fig. 3f

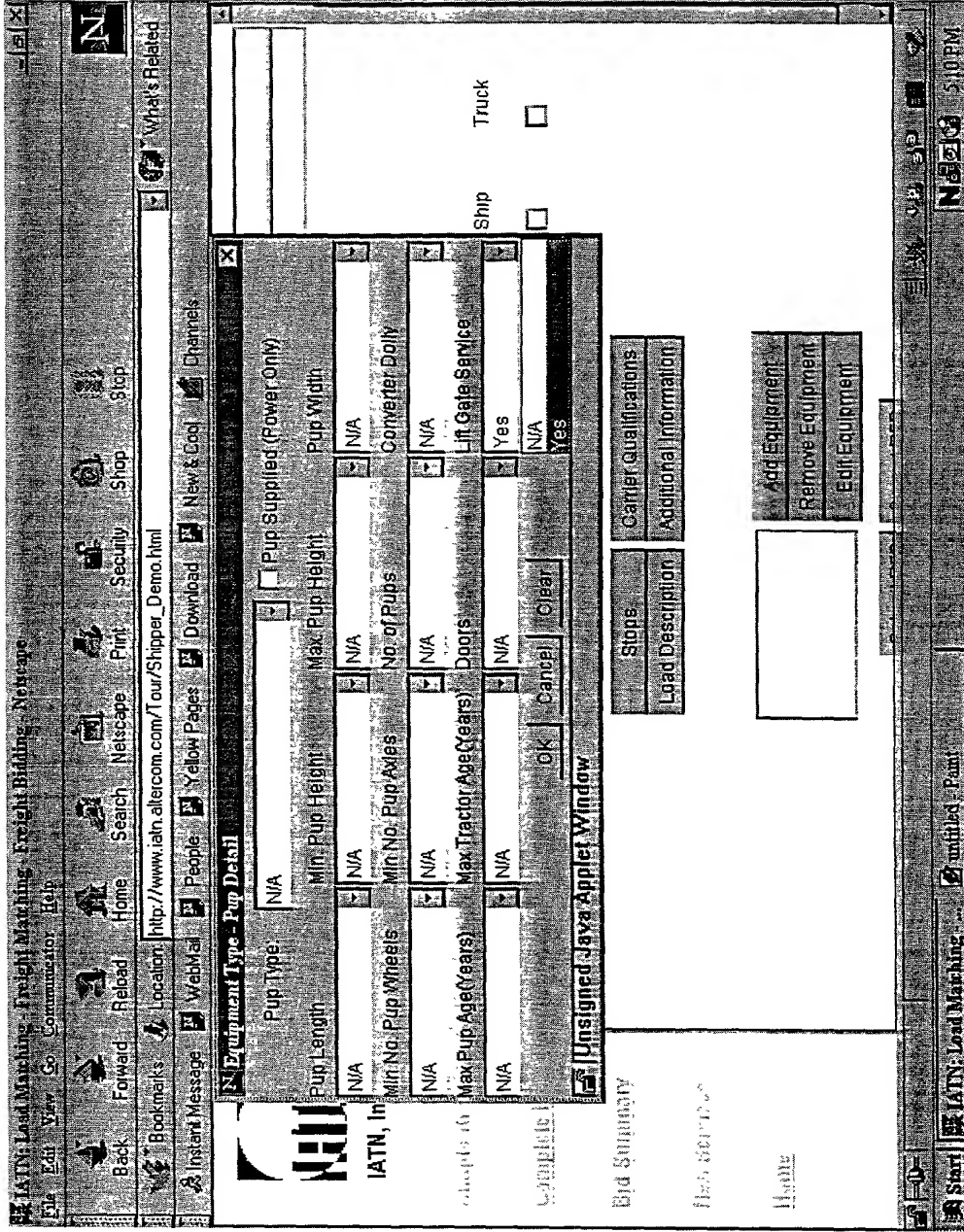


Fig. 3h

Carrier Qualifications Screen

Min. On Time Delivery(%) N/A

Min. Damage Free Delivery(%) N/A

Min. DOJ

Min. Driver Specifications Screen

Min. Company Load Min. Driver Load Max. Driver Moving

Type Experience(Years) Experience(Years) last 5 years Violations last 5 years

Min. Car N/A N/A 1 N/A N/A

Team Drivers N/A

OK Cancel Clear

Unsigned Java Applet Window

Min N/A N/A N/A

Max N/A N/A N/A

Carrier Country N/A N/A N/A

Carrier Type N/A N/A N/A

Union/Non-Union N/A N/A N/A

Maintenance Type N/A N/A N/A

Driver Safety Program N/A N/A N/A

Driver Drug Screening Work Comp. Empl. Lab Interpoling Allowed

N/A N/A N/A

Communications N/A N/A N/A

Hazardous License Req. N/A N/A N/A

Carrier Financial Ratings Driver Specifications Carrier Special Services Carrier Authority

OK Cancel Clear

Unsigned Java Applet Window

Add Equipment

Document Done

Microsoft Word - myen02

Unlabeled Part

3:23 PM

Fig. 3k

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N Carrier Authority Screen

Min. on 1

N/A

Min. DO1

N/A

Min. Car

N/A

Please click on the states or provinces below to select which states you require bidding carriers to have authority in. Please remember you can pick as many states or provinces as you wish for this particular load, even those states or provinces not pertaining to this carriage.

☒ 48 Interstate Authority

AL	AK	AR	AZ	CA	CO	CT	DC	DE	FL	GA	HI	IA	ID	IL	IN	KS
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
KY	LA	MA	MD	ME	MI	MN	MO	MS	MT	NC	ND	NE	NH	NJ	NM	NV
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NY	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VA	VT	WA	WI	WV	WY
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Canadian Provinces

☐ All 12 Provinces

AB	BC	MB	NB	NF	NS	NW	ON	PE	PQ	SK	YU
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

American carriers have partnerships with Mexican carriers to serve Mexico. If you choose an American carrier that carrier must interline to deliver your shipment to Mexico. If the carrier you choose does not have a partnership with a Mexican carrier, your shipment must be transloaded at the border. In the event you choose to have your shipment transloaded a forwarding agency must be used.

☐ American Carrier with a Mexican partnership

OK Cancel Clear

Unsaved Java Applet Window

Start

End

Microsoft Word - inven02

Untitled - Paint

3:33 PM

Fig. 3m

Invitation To Bid

Phone: 1-800-866-IATN Fax:
1-800-952-1194

Trans/log Number: 970501000503672

Please Enter a Bid Amount: US \$

Last Accepted Bid: Monday , 19 April
1999 01:59 PM

Submit Bid

STOPS				Date & Time	Plus	Minus	Miles
Origin	AUSTIN	TX	US	20 Apr 1999 08:00 AM			
Destin	TEXAS CITY	TX	US	21 Apr 1999 05:00 PM			202
Total Mileage (Calculated By PC Miler)							202

SHIPPER INFORMATION

Shipper Type = Independent Shipper	Annual Rev = 245000000	Employee Cnt = 220
D&B = pending	S&P = pending	CCA = pending
Moodys = pending		

LOAD TYPE	TRANSPORT MODE
Load Information = TL	Transport Mode = TRUCK

Trailer Equipment:

Van or Reefer	Len Min = 48	Tandem Type =
Extendible Length Min =	Wheels =	Length Max =
Lift Gate Service =	Extendible Length Max =	Height Max =
Axles =	Trailer Age Max =	Height Min =
Num Of Trailers =	Van Shape =	Width Min = 102
Doors =	Van Type =	

Additional Information

The Commodity to be shipped is GARBAGE BAGS.

The Carrier Must hold this Bid until 3:00:00 PM 04/19/1999.

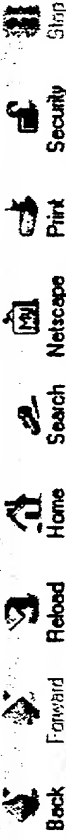
22 Pallets/Exchange

The Weight of this load is 41,600 LBS.

FIG. 4



File Edit View Go Communicator Help



Bookmarks
http://staging2.ew3.att.net:9719/cgi-bin/signon.cgi



IATN SHIP2

Best 7 Report
Translog Number:
970501000507352

Shipper Load ID:

[Simple RFB](#)

[Complete RFB](#)

[Bid Summary](#)

[New Services](#)

[Home](#)

STOPS		Date & Time		Plus	Minus	Miles
Origin	ABBOTT	KY	26 Apr 1999 08:00 AM	:	:	:
Destin	ROCKLAND	PA	27 Apr 1999 05:00 PM	:	:	411
Total Mileage (Calculated By PC Miller)						411

RFB Information	1	2	3	4
Maximum Bid Amount	0.00			
Actual Bids	395,0.0	411,0.0	425,0.0	475,0.0
Team Drivers	Y	Y	Y	Y
Maintenance			INT	
Hazardous	Y	N	Y	Y
Driver Experience Min				

Applet BBS stopped

FIG. 5

JPEG image 793x425 pixels - Netscape
 File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Security Shop

Bookmarks Location: file:///O:/AUSTRALIA DEMO/AUSTRALIA DEMO2 copy.JPG

Instant Message Members WebMail Connections BizJournal SmartUpdate Mikplace

What's Related

XYZ LOGISTICS COMPANY

ATN, Inc.

Sort/Filter He

Java BBS

Simple RFB

Container RF

Equipment

Complete RF

View Best 7

☐ Origin: ☐ Sort ☐ Filter
☐ Onigin St ☐ BBS

Origin	St	Pickup Dc	Equip #	Shipper
X EQUIP/MONTGOMERY	AL	EQUIP/TULSA	OK MAR-01-2000 V	2-FQ0220001
EQUIP/SOUTH BOSTON	VA	EQUIP/RANDOLPH	NJ FEB-24-2000 V	4-FQ02210002
EQUIP/PORTLAND	OR	EQUIP/SIOUX FALLS	SD MAR-12-2000 F	1-FQ02210003
EQUIP/ANYWHERE	KS	EQUIP/ANYWHERE	IL MAR-04-2000 R	2-FQ02210004
DULUTH	MN	HOUSTON	TX MAR-05-2000 VR	0-FQ02210005
X KANSAS CITY	MO	JACKSONVILLE	FL MAR-10-2000 V	1-FQ02210006
EQUIP/ANYWHERE	IA	EQUIP/COLUMBUS	OH MAR-14-2000 V	0-FQ02210007
EQUIP/ORLAND PARK	IL	EQUIP/ANYWHERE	CO MAR-09-2000 V	2-FQ02210008
X GREEN BAY	WI	LOMBARD	IL MAR-03-2000 F	3-FQ02210009

RFB - REQUEST

COMBINED RFB

ITB - INVITATION

SELECTED CARRIER

SUBMITTED TO

TRACKING

BID SUMMARY

P.O.D.

BILL OF LADING

ACCOUNT & INVOICE

ROUTING & MILEAGE

SAVE

Document Done

Start | | | | | | 9:21 PM

Fig. 6

Double Click on Posting to View an Invitation to Bid

Origin	St	Destination	St	Pickup Dt	Delivery Dt	Equip	LO(FT)	WD(IN)
CHICAGO	IL	LOS ANGELES	CA	MAR-24-1999		D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999		D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999		D4	40	
KEARNY	NJ	CHICAGO	IL	APR-01-1999		D7	45	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D4	40	
KEARNY	NJ	CHICAGO	IL	APR-01-1999		D7	45	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D7	45	
KEARNY	NJ	COLUMBUS	OH	APR-01-1999		D4	40	
BOSTON	MA	COLUMBUS	OH	APR-01-1999	JUN-30-1999	D4	40	
KEARNY	NJ	COLUMBUS	OH	APR-01-1999		D4	40	
BOSTON	MA	COLUMBUS	OH	APR-01-1999	JUN-30-1999	D7	45	
KEARNY	NJ	COLUMBUS	OH	APR-01-1999		D7	45	
BOSTON	MA	SAINT LOUIS	MO	APR-01-1999	JUN-30-1999	D7	45	

Click on any Column Heading to Sort Postings

If the Grid does not appear. Your browser does not support Java v1.1.



Simple RFB

Complete RFB

Bid Summary

New Services

Home



IATN SHIP2

Your Selection for Translog Number **970501000504109** **> 66**

Carrier Name: Swift Transportation — 67

Contact Name: Jerry Clybome - 68

Phone Number: (800)800-2200

This selection was made on Fri Aug 16 14:59:39
US/Eastern 1999 . If you wish to change your selection
please contact IATN at (800)886-IATN. Ask for
Operations and refer to Travel Number
970501000504109.

970501000504109.

FIG. 8

SHIPPER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____

38

AUTHORIZATION NO. _____

39

DAILY WEEKLY MO.

NONE ☐ FIXED
(4 DIGITS)

☐ ☐ ☐ ☐

VARIABLE ☐

☐ ☐ ☐

APPROX. ANNUAL REVENUE _____

40

APPROX. NO. OF EMPLOYEES _____

DUN & BRADSTREET

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

41

MOODY'S

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

STANDARD & POOR'S

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

YOUR CO. FUNCTIONS AS:

☐ ☐ ☐ ☐ ☐

42

SHIPPER CARRIER BROKER FWD 3PL

YOUR CO. IS RUN BY:

☐ ☐ ☐ ☐ ☐

FIG. 9

CARRIER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____

AUTHORIZATION NO. _____

DAILY WEEKLY MO.

NONE ☐ FIXED ☐ (4 DIGITS) VARIABLE ☐ ☐ ☐

MEMBER	SHIPPER	CARRIER	BROKER	FWD	3PL	INTERLINING	
TYPE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
						YES	NO

APPROX. ANNUAL REVENUE _____ APPROX. NO. OF EMPLOYEES _____

DUN & BRADSTREET ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

DOT RATING ☐ ☐ ☐

ON TIME DELIVERY _____ % DAMAGE FREE DELIVERY _____ %

TEAM DRIVERS/ SLEEPERS/INTERNAL MAINT./ HAZARDOUS LICENSE

FIG. 10a

DRIVER AND VEHICLE SAFETY INFORMATION

INSURANCE INFORMATION

[illegible]

SERVICES OFFERED

☐ ☐ ☐ COMMUNICATIONS ☐ ☐ ☐

FIG. 10b

Number of trailers: _____

Newest trailer age: _____

Newest trailer age: _____

Straight Truck: _____

TRAILER TYPE		DT DF F →									
LENGTH											
	20										
	26										
	↓										
	57										
WIDTH											
	96										
	102										
	OV										
HEIGHT											
	1 2/6										
	↓										
	1 4/6										
SIDES											
WHEELS											
AXLES											
DOORS											
HEATED											
LIFT GATE											
EXTENDIBLES											
TANDEMS											

FIG. 10d

[illegible][illegible][illegible][illegible][illegible]

CARRIER PROFILE RULES AND CHARGES

PLEASE PRINT COMPANY RULES AND CHARGES OR PUT "N/A"

NUMBER OF HOURS LATE BEFORE LOAD IS FREE DELAYED OR DETAINED	
POWER UNITS CHARGE PER 15 MIN. LATE	
ADVANCING CHARGES	

↓

[illegible][illegible][illegible]